

### **Market launch presentation**

Hawa Junior 100 / Hawa Porta 60/100 Acoustics May 2022

Hawa Acoustics – the clever extension to the Hawa Junior 100 B and Hawa Porta 60/100 HM product range. Privacy with sliding doors. Depending on the system, for door thicknesses from 39 to 50 mm and openings up to 1.2 x 2.5 meters.

#### Product highlights

- **Comfort Effective exclusion** of sound, draughts, odors and unwanted light incidence
- Flexibility Solutions for wall surface and pocket installations for doors weighing up to 100 kg with one set

#### **Target groups**

- Specialized dealers, global
- Fabricators (wood)
- Architects

#### Applications

- Room partitioning
- Kitchen partitioning
- Bathroom doors

#### Product launch schedule



Initial introduction: Ho Start of sale: T1 Ready for delivery: Ma

Holz-Handwerk 2022 Trade fair T1/2022 May, 2022

System extension

\* Availability at Hawa Sliding Solutions: Product folder with catalog pages, price sheet, item master data, EPS

"Even a sliding door can meet sound attenuation

#### requirements"

Ralph Egger. Product Manager Hawa Sliding Solutions

#### Impressions







- Front-wall & pocket solution Variable passage dimensions



- Invisible technology, integrated in the running track and door
- As discreet as a conventional sliding door



- Simple planning with the planning tool
- Minimal additional work on the door leaf, efficient installation



- Increased discretion
- New system tested for 100,000 cycles, which corresponds to the service life of a door, approx. 25 years (meets standard: DIN EN1527; 2019)



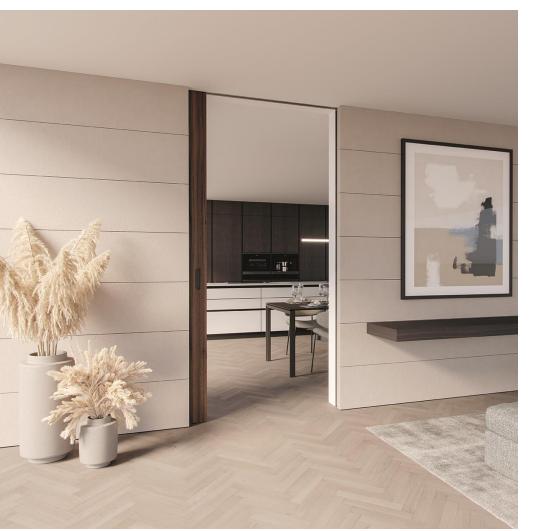
- Noise reduction up to 41 DB Rw (room to room)
- Minimises smell, drafts, incidence of light
- Ergonomic opening and closing of door



# Highlights

# **Highlights** for users and architects





- Improvement of living comfort by creating privacy and options for retreat
- Floor-to-ceiling sliding solutions promise a cohesive feeling of space and increase spatial harmony
- Flexibility in design with front wall, pocket and floor-to-ceiling applications
- High quality aesthetics without disruptive technical elements



# **Highlights**



#### for processors and sales partners

Produkt suchen	Q HCC* eingeben → *Jederzeit abrutbereit - Ihre erstellten Konfigurationen Hawa Configurat
(2)	Hawa Concepta – Einbausituation wäh Dieses Produkt ist für verschiedene Einbausituation konzipiert. Wählen
Produktkonfiguration	Einbausituation wählen

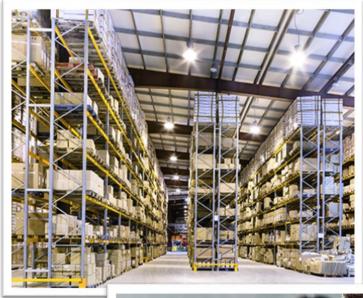
- Quiet and smooth opening and closing, thanks to intelligent force redirection of the horizontal seal, which also offers a lot of freedom in design
- High profitability through a high share of added value for individual solutions
- High planning security through planning tool and documentation of tried and tested configurations
- Highest quality standards by avoiding damage or soiling during the construction phase by offering option of later installation and removal



# **Highlights**



#### for sales partners: Product range design / advice





#### Warehousing

- No new profiles, based on the existing Hawa Junior and Hawa Porta applications
- Identical set for front wall and pocket solution
- Identical sealing sets for Hawa Junior/Porta, frontwall / pocket solutions

#### Advice

 Find the right solution and derive sound attenuation values quickly and easily with a planning tool



### Hawa Junior/Porta Acoustics Highlights



#### **Aesthetics**

Front-wall solution without end post



### Hawa Junior/Porta Acoustics Highlights



#### Efficiency

- Door suspension with lifting seal and release in one processing step
- Planning tool the perfect solution in 5 minutes
- Simple and continuous grooves for running, guiding, and sealing technology.



### Hawa Junior/Porta Acoustics Highlights



#### Comfort

 SoftStop solution for Hawa Junior and Hawa Porta

A harmonious closing movement is achieved through the combination of seals and SoftStop.





# Product range

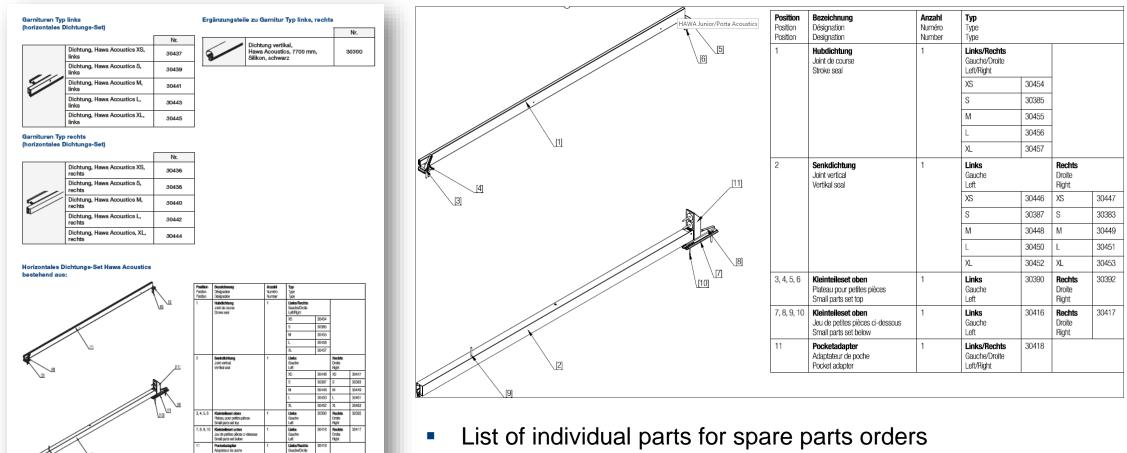
#### **Systems Acoustics**

	Door weight	Door thickness (mm)	Door height (mm)	Clearance width (mm)
Junior 100 B Acoustics	- 100 kg	44 – 50	2500	1250
Junior 100 B Pocket Acoustics	- 100 kg	44 – 50	2500	1250
Porta 60 HMD Acoustics	- 60 kg	39 – 45	2500	1250
Porta 100 HMD Acoustics	- 100 kg	39 – 45	2500	1250
Porta 60 HMT Pocket Acoustics	- 60 kg	39 – 45	2500	1250
Porta 100 HMT Pocket Acoustics	- 100 kg	39 – 45	2500	1250

- Identical set for front wall and pocket installation
- SoftStop on the closing side is standard on all systems
  - Hawa Junior on both sides



# Hawa Junior/Porta Acoustics Product range

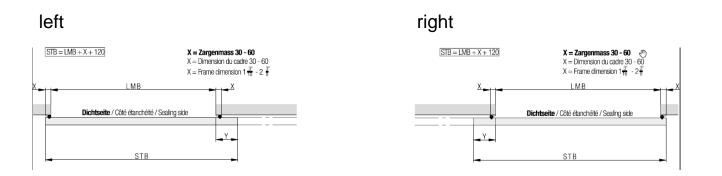


Discount according to accessories Hawa TGR 610



# Hawa Junior/Porta Acoustics Product range

 Simple derivation of the Acoustics set based on clear dimensions, LMB, and frame width X



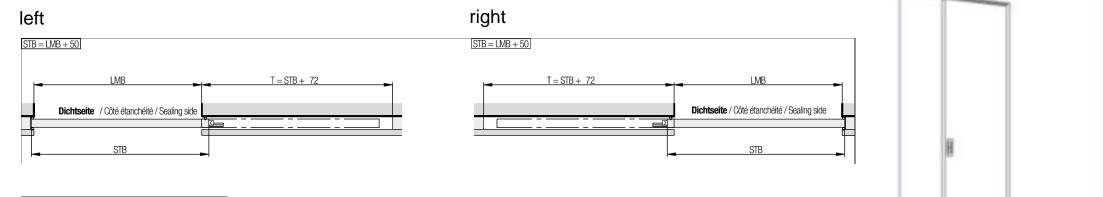
	LMB			
Х	30	40	50	60
Hawa Acoustics XS	750 - 780	750 - 770	750 -760	750
Hawa Acoustics S	780 - 900	770 - 890	760 - 880	750 - 870
Hawa Acoustics M	900 - 1030	890 - 1020	880 - 1010	870 - 1000
Hawa Acoustics L	1030 - 1150	1020 -1140	1010 - 1130	1000 - 1120
Hawa Acoustics XL	1150 - 1250	1140 - 1250	1130 - 1250	1120 - 1250





# Hawa Junior/Porta Acoustics Product range

 Simple derivation of the Acoustics set based on clear dimensions and frame width



29	LMB
Hawa Acoustics XS	750 - 850
Hawa Acoustics S	850 - 970
Hawa Acoustics M	970 - 1100
Hawa Acoustics L	1100 - 1220
Hawa Acoustics XL	1220 -1250



### Product range

Beispiele für Wandaufbau	System	Stärke Türblatt	Türblatt	Zu erwartende Schalldämmung Raum zu Raum
				Rw
Wandaufbau mit einem Schall- dämmwert von mindestens Rw 52 dB	ohne Hawa Acoustics	39 mm -	Einfaches Türblatt ohne Dichtsystem	≈ 18 dB
	Hawa Porta 60 HMD Acoustics Hawa Porta 100 HMD Acoustics		Einfaches Türblatt, ca. 19 kg/m² Schalldämmung Rw 29 dB	≈ 31 dB
Leichtbauwand mit Metallständer			Spanplatte, ca. 25 kg/m² keine definierte Schalldämmung	≈ 30 dB
Leichtbauwand mit Hoizständer			Türblatt mittlere Schalldämmung ca. 25 kg/m², Schalldämmung Rw 39 dB	≈ 34 dB
	Hawa Junior 100 B Acoustics Hawa Porta 60 HMD Acoustics Hawa Porta 100 HMD Acoustics	44 mm	Einfaches Türblatt, ca. 20 kg/m² Schalldämmung Rw 29 dB	≈ 30 dB
			Türblatt mittlere Schalldämmung ca. 28 kg/m², Schalldämmung Rw 40 dB	≈ 34 dB
	Hawa Junior 100 B Acoustics	50 mm	Türblatt mit hoher Schalldämmung ca. 33 kg/m², Schalldämmung Rw 42 dB	≈ 35 dB
XXX (GXX XXX (GXX)				
	ohne Hawa Acoustics		Einfaches Türblatt ohne Dichtsystem	≈ 20 dB
Massivwand	Hawa Porta 60 HMT Pocket Acoustics Hawa Porta 100 HMT Pocket Acoustics	39 mm	Einfaches Türblatt, ca. 19 kg/m² Schalldämmung Rw 29 dB	≈ 31 dB
			Türblatt mittlere Schalldämmung ca. 25 kg/m², Schalldämmung Rw 39 dB	≈ 37 dB
	Hawa Junior 100 B Pocket Acoustics Hawa Porta 60 HMT Pocket Acoustics	44 mm	Einfaches Türblatt, ca. 20 kg/m² Schalldämmung Rw 29 dB	≈ 32 dB
	Hawa Porta 100 HMT Pocket Acoustics		Türblatt mittlere Schalldämmung ca. 28 kg/m², Schalldämmung Rw 40 dB	≈ 39 dB
können sich bei anderen Konstruktionen verändern.	Hawa Junior 100 B Pocket Acoustics	50 mm	Türblatt mit hoher Schalldämmung ca. 33 kg/m², Schalldämmung Rw 42 dB	≈ 41 dB









### Market launch milestones

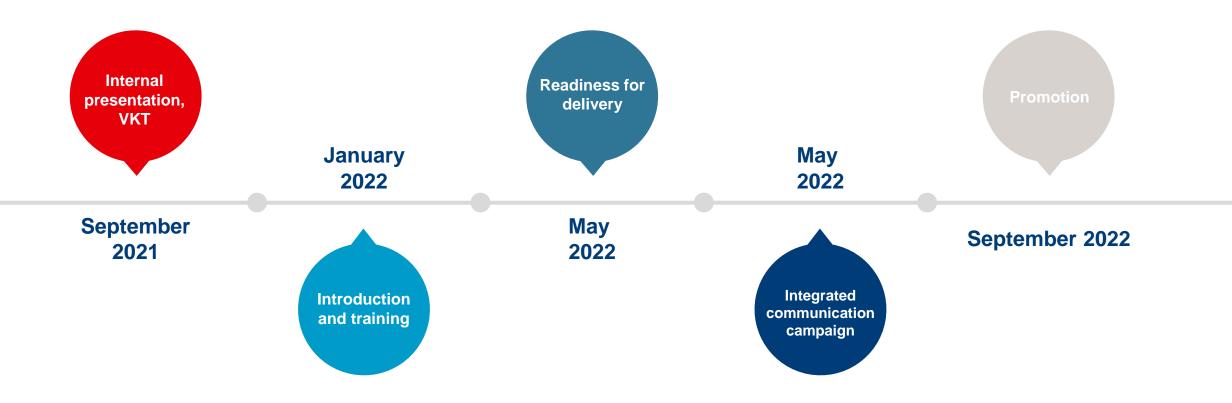
#### Market launch milestones

Milestone	Date
"Start of sale – Start Planning phase"	01/01/2022
"First presentation "Holz Handwerk", Nuremberg 2022"	July / 2022
"Readiness for delivery – Start Execution phase"	May / 2022
Start of Development phase	01/09/2022
Start of Engagement phase	01/01/2023
Project completion	01/05/2023



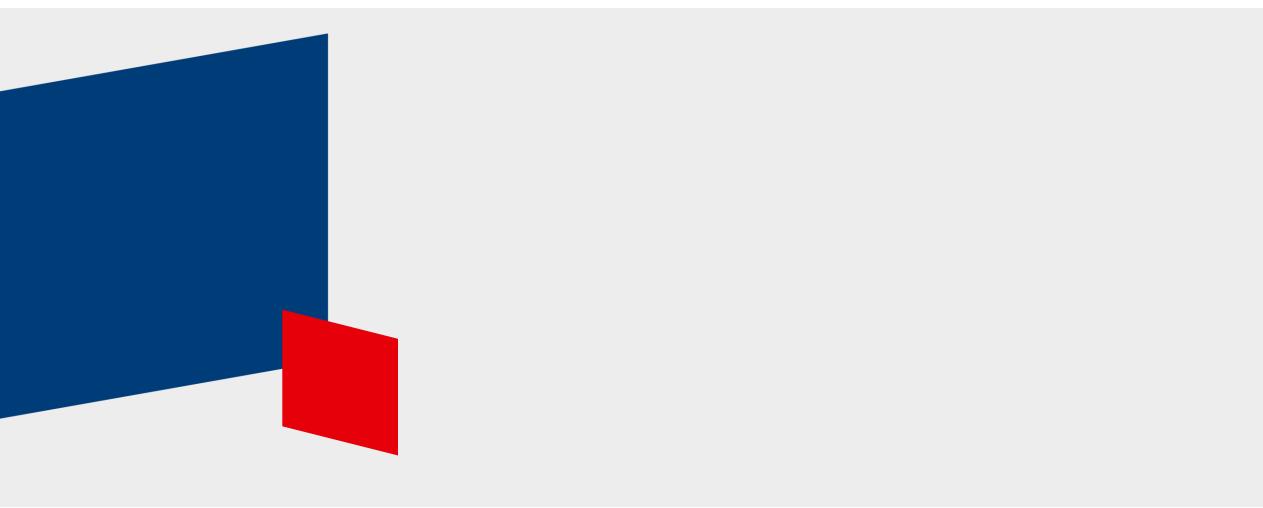
### **Market introduction**

#### Milestones: Hawa Junior 100 / Hawa Porta 60/100 Acoustics









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